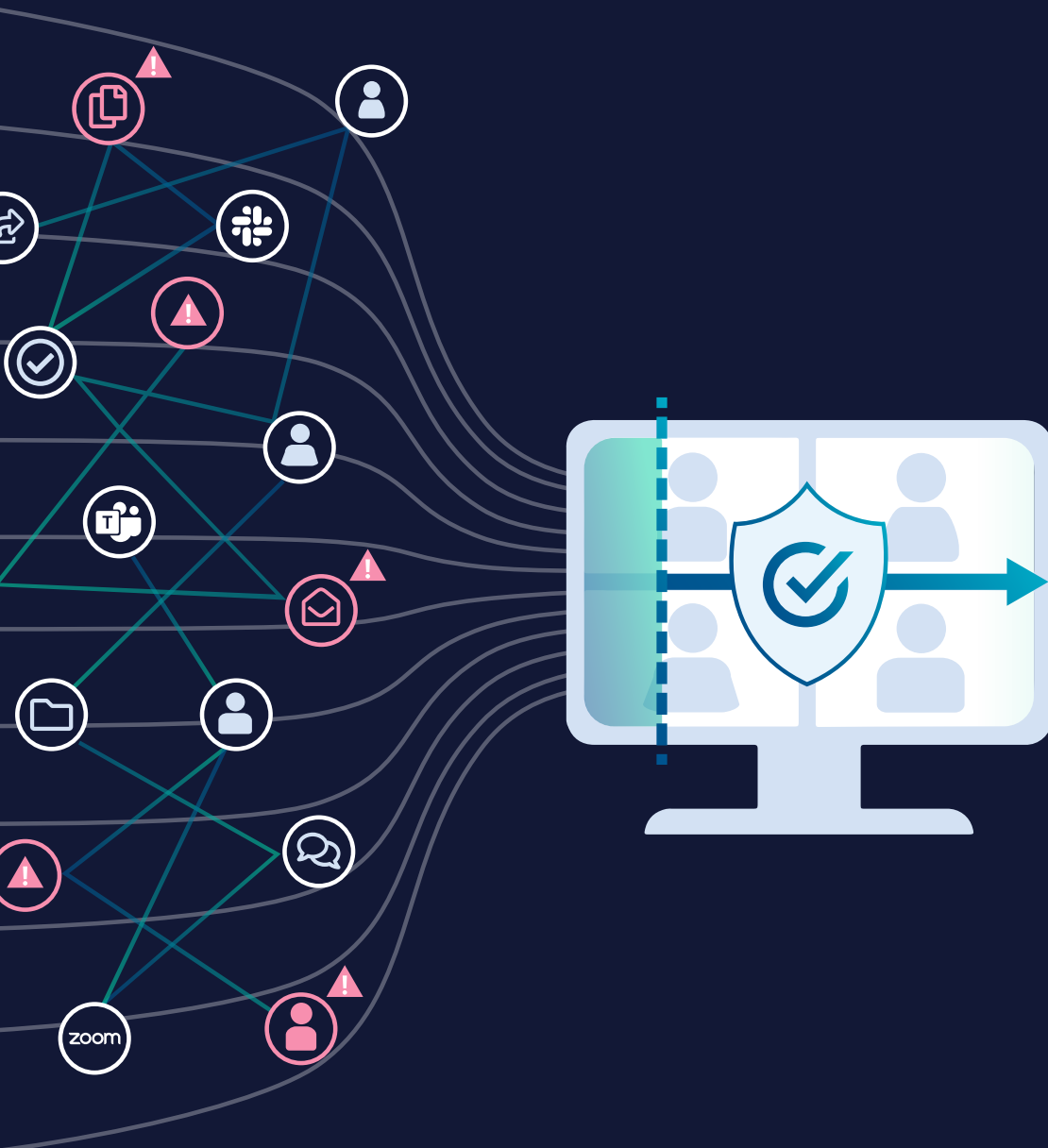




How to Reduce the Risks of Collaboration Platforms

Considerations for managing regulatory compliance, cybersecurity, data privacy and more



As we reflect on our collective stay-at-home experiment and begin to see a path back to the future, our virtual weariness still leaves its marks: the thin line between work and home, “Zoom fatigue” and meeting overload, uncertainty about returning to the office — the list goes on.

It’s also a good time to assess just how far we’ve come. In business, collaboration and conferencing tools (e.g., Microsoft Teams, Slack, Zoom, etc.) have replaced desk chatter, water cooler conversations and even email. For some companies, including Microsoft, Facebook and Salesforce, moving to a remote work model has pushed leadership to rethink the office model altogether.¹ These organizations have taken the opportunity to update processes and infrastructure to support a work-from-anywhere culture.

Not so fast...

Regulated organizations like financial services firms are affected by all the common realities of remote work—good and bad. But their ability to adapt to a virtual business model overnight just isn’t feasible. Collaboration tools present unique challenges for compliance and IT departments. Visibility into employee conduct is reduced when people aren’t working from a centralized location and the lines between business and personal communications are blurred.

At the start of the pandemic, regulated firms unaccustomed to supporting remote work and digital communications platforms might have chosen to prohibit the use of convenient collaboration tools before they could be securely rolled out. Or, they had to abruptly start using collaboration platforms without the necessary compliance and security protections in place.

Either way, workers are on home networks, potentially using personal devices, or interacting—unwittingly or not—through unauthorized communication apps. This makes the identification and mitigation of risk and the management of regulatory compliance exponentially more complex.

Modern communication platforms are useful, but they must be diligently managed to avoid potential risks:

- **Cybersecurity risks:** The use of unsecured home networks and unauthorized devices creates blind spots for IT and security teams, and paves the way for increases in fraudulent activity
- **Regulatory risks:** When communications tools are downloaded or deployed before policy controls can be implemented, those communications are not being archived or monitored—creating compliance gaps
- **Data privacy risks:** Privacy complications can arise if collaboration tools are not used exclusively for business purposes
- **Internal policy risks:** New platforms provide a new place for employee misconduct to occur

For financial firms, a distributed workforce isn’t merely inconvenient; it’s risky. These risks can result in wide-reaching consequences such as loss of intellectual property, regulatory violations, data privacy or legal sanctions, and even reputational or brand damage.



This guide will help you navigate the benefits and risks of collaboration tools and how to adjust your policies, technology and employee training to enable the future of work and stay ahead of risk.

¹ <https://www.flexjobs.com/blog/post/companies-switching-remote-work-long-term/>

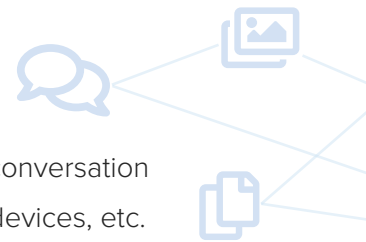
What's so great about collaboration platforms?

Collaboration tools such as Slack, Microsoft Teams and Zoom help organizations stay more connected, interactive and responsive to business needs. These platforms take elements of instant messaging, audio/video conferencing, file sharing and social media, and bundle them into a single, cohesive, easy-to-use package. The ability to interact with colleagues and clients is easier and instantaneous, facilitating internal collaboration and enhancing customer service.

These benefits have proven invaluable for companies in the work-from-home era. Executives support the use of collaboration tools because they enable productivity, efficiency and quick decision-making, which translates to a return on their investment. Employees like them because they can communicate with coworkers and clients in real time and across devices while working remotely.

Technology moves quickly, and new communication channels are introduced every day. But many of these tools are not built with the retention and oversight needs of highly regulated industries in mind. Requirements for collecting, preserving, supervising and producing communications are made more difficult when the content that's generated:

- Includes different types of messages: private chat, group chat, channel messages
- Includes file sharing: internal documents, images, contracts, video
- Includes activities that generate contextual metadata: edits, deletes, joining or leaving a conversation
- Can be generated through multiple devices: work computer, personal computer, mobile devices, etc.



All these elements are critical to understanding the context of conversations and are uniquely challenging to capture, preserve and supervise.

Do you prohibit the use of these tools and hope to avoid risk, or do you enable collaboration tools and manage risk?

Competitive organizations may not have a choice anymore. Employees need to be productive. That means firms must embrace these technologies and new ways of working. New challenges for managing risk and meeting ongoing regulatory obligations will be profound—and inevitable.

Adopting a new channel to meet employee and customer preferences does not come with a simple on-and-off switch. An organization now needs to be able to manage many communications sources and data to ensure they meet their legal, technical and regulatory obligations. It takes a strategic approach that encompasses:

- 1 Policies and governance
- 2 Unified, modern technology
- 3 Ongoing education and training

Let's explore recommendations for each of these areas of risk mitigation.

RISK MITIGATION TIP #1**Strategic policies and governance**

To stay ahead of compliance risks, firms must develop policies and procedures for collaboration platforms that have been thoughtfully considered, and then follow those guidelines. We recommend starting with the following policy and governance practices:

Install a cross-departmental communications governance council

Involving stakeholders from cross-departmental functions (legal, compliance, IT, etc.) is one way to collectively make decisions about communications technology and the implied risk across the business. Each new tool requires an assessment of its impact. This requires an understanding of the platform itself, how and where electronic communications data is being archived, how it is being secured, and how it could be accessed in the event of a legal or regulatory inquiry.



An information governance council that serves the purpose of managing communications risk has the added benefit of appeasing regulators if they can see you've made a good-faith effort to manage your compliance infrastructure. Regulators expect that you've done due diligence when launching new communications technology. A documented process with signoff from legal, compliance, IT and executive staff will support your effort.

Address compliance and security risks together

A rising tide of cyberattacks should sound the alarm and push financial services organizations to strengthen concrete data and cybersecurity efforts to secure their networks, applications and customer data. By enforcing proper network security and adopting foundational tools such as access management, encryption and multi-factor authentication, you can minimize the risk of being fined or putting your data or your customers' data at risk.

Implement communications policies

Firms are required to establish Written Supervisory Procedures (WSP) for the use of electronic communications. To support compliance with WSPs, we also recommend outlining internal usage policies and code of conduct guidance. These include a list of permissible communications methods and an explanation of the possible consequences of non-compliance. Include guidance for every channel your employees are permitted to use—be specific. Consider communications etiquette guidance, and whether to include confidentiality and non-disclosure clauses to ensure the security and privacy of customer records and information.

Define mobile policies

Whether your firm uses company-issued mobile devices, or you enable a bring-your-own-device (BYOD) policy, employees should be aware of and understand how content generated on their phones or mobile devices is governed. Rules should be updated to account for any new mobile applications that employees are using to communicate. Document your mobile device policies, be explicit about which mobile applications are allowed or prohibited, and share mobile policies with staff regularly.

Update supervision and content monitoring practices

Be prepared for regulatory examinations to include requests for content generated through collaboration platforms. Assess your firm's practices, policies and procedures to confirm they address regulatory obligations for investment advisors and registered representatives working from home. Check and double-check your systems for vulnerabilities and ensure the communications are being captured for retention, with a particular focus on mobile devices.



RISK MITIGATION TIP #2

Unified, modern technology

Every day employees are requesting to use applications like WhatsApp, Slack and other collaboration tools for work. Prohibiting the use of these tools doesn't mean they won't be used. One result of prohibition policies is that you won't be able to preserve and monitor communications on those platforms. Technology to manage compliance and cybersecurity can help you enable employees and customers to communicate through their preferred means.

Smarsh 2020 Risk & Compliance Survey Report revealed that nearly 1/3 of firms surveyed that allow IM/collaboration platforms do not have an archiving and supervision solution in place.

Install a robust archiving and supervision solution

A modern communications archive should capture and preserve data from all popular channels and devices, including text messages, email and content generated on most social media applications and collaboration platforms in a centralized solution. This doesn't mean you must allow every communication tool that's been requested by employees (and often driven by customer preference). But with a modern, cloud-based solution, you can support and monitor all the channels employees and clients want to use — and manage risk.

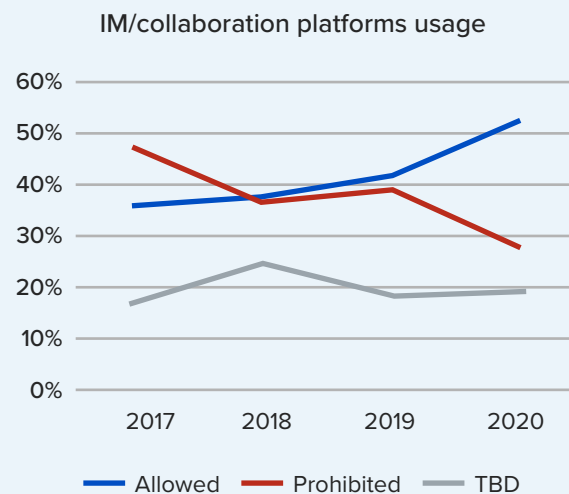
Enforce automated lexicon policies

Use your archiving and supervision solution to set up automated keyword and key phrase identifiers to proactively flag unauthorized communications. Those policies can be custom-created and fine-tuned to reduce the number of messages requiring review, which makes the process more efficient and provides relief to compliance teams. Firms should develop a plan to revisit lexicons regularly to ensure they are current and specific to the risk activity of the business.

Focus on cybersecurity

Independent wealth management professionals with any number of branches, employees and independent contractors have a duty to make sure that all the devices being used for their business are fully protected. Additionally, parent companies still bear the reputational and financial risks of compliance. A data breach, even at the individual advisor level, and even from a device that the company didn't issue, is still a liability for the firm. It is in your best interest to make sure that information is secure. A unified cybersecurity solution can assess your organization's security risk posture and monitor the security and compliance of devices, networks, users and vendors.

The adoption of instant messaging and collaboration platforms has steadily increased among survey respondents in financial services, year-over-year.



Source: Smarsh 2020 Risk & Compliance Survey Report

RISK MITIGATION TIP #3

Ongoing education and training

The importance of employee training that is specific to new collaboration tools cannot be understated. Clear, unambiguous guidelines that are updated at a regular cadence are critical to keeping employees informed and aware of their role in minimizing risk.

Develop a training program

Explicit training should define acceptable and prohibited uses of communication channels and devices for every job role. This is a great chance to share your newly minted communications, mobile and supervision policies. Require signed attestation from employees at the end of each training session. Include training in onboarding processes for all new staff, calling out specific guidance for registered reps.

Share rollout plans for new communications tools

This will be most effective with reinforcement from your communications governance council. Once you've gone through due diligence for a new communications tool and have documented appropriate use policies, update employees with your rollout plans. Pay close attention to the use of these tools and provide opportunities for feedback from staff.

Update policies and training on a regular cadence

Once scalable technology has been adopted, and compliance and supervision policies and procedures are in place, ongoing staff training is key to maintaining efficiency and ROI—especially as new platforms emerge. Regularly engage with users to stay on top of new tools that best equip staff to do their jobs. Stay up to date on cybersecurity and data privacy issues and what's happening in the regulatory landscape to keep policies and training fresh.

For wealth management firms under the watchful eye of regulators, employee involvement in unauthorized outside business activities (OBA) like the GameStop debacle could have serious consequences. In fact, in FINRA's 2021 Examination and Risk Monitoring priorities letter, OBA was elevated as a critical issue to which firms should be paying careful attention.

Recommended Reading: [*How to Inspect Communications for Outside Business Activities*](#)

Enabling communication today to manage risk in the future

Ultimately, this examination of new collaboration technologies is not just about mitigation of risk. It's about enabling your employees to be more effective in the way they engage with clients and each other. We've gotten used to the many features of collaboration and conferencing tools—gathering with multiple people, sharing links or documents we would have once emailed, even moving from desktop to mobile device—all during a meeting.

Communication is fluid, and the tools that people use to collaborate will continue to evolve. This puts regulations and resulting data capture, archiving and supervision needs in an ongoing state of flux. Lessons learned from 2020 can serve as a guide to prioritize updated policy, technology and training—and better prepare for the next set of features and collaborative networks that continue to emerge.



HOW SMARSH CAN HELP

Smarsh has worked with financial services organizations of all sizes for 20 years. As communications preferences have drastically changed and the regulatory landscape has evolved, Smarsh has made ongoing innovations to help clients manage compliance, mitigate risk and stay competitive.



The Connected Suite™

The Smarsh Connected Suite offers solutions for capturing, archiving and supervising electronic communications. Smarsh solutions are purpose-built to adapt to the latest methods of communication, scale as business and technology require, and help organizations efficiently and effectively manage compliance and supervision processes — no matter where your workforce is located.



Entreda Unify

The Entreda Unify platform from Smarsh is designed to automate cybersecurity and compliance controls. Address your organization's cybersecurity risk posture and easily monitor the security and compliance of devices, networks, users and vendors with a single pane-of-glass solution.



Smarsh Services

For additional assistance and consultation, we have a team of professional services experts that are highly attuned to the regulatory challenges financial organizations are facing. The **Smarsh Services** team provides a wide range of services including setup training, developing a review process, audit assistance, policy-tuning, and ongoing consultation. They partner directly with firms to manage the complexity of modern compliance and to maximize the value of their investment in technology solutions.



The business world has reacted to a worldwide pandemic by abruptly shifting to a remote work environment. Smarsh can help financial services organizations navigate this shift, protect their business, and lay the groundwork for a “work-from-anywhere” future.



Smarsh® is the recognized global leader in electronic communications archiving solutions for regulated organizations. The Smarsh Connected Suite provides innovative capture, archiving, e-discovery, and supervision solutions across the industry's widest breadth of communication channels.

Scalable for organizations of all sizes, the Smarsh platform provides customers with compliance built on confidence. It enables them to strategically future-proof as new communication channels are adopted, and to realize more insight and value from the data in their archive. Customers strengthen their compliance and e-discovery initiatives, and benefit from the productive use of email, social media, mobile/text messaging, instant messaging and collaboration, web, and voice channels.

Smarsh serves a global client base that spans the top banks in North America and Europe, along with leading brokerage firms, insurers, and registered investment advisors. Smarsh also enables federal and state government agencies to meet their public records and e-discovery requirements. For more information, visit www.smarsh.com.

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